

To Whom it may Concern:

I have been in the automotive industry for nearly 25 years. Over those years we have seen at the dealership level a reduction in quality applicants coming into the dealerships.

It is not that there is not a need or students do not have the desire, it is that most high schools that had shop classes no longer exist (lost funding) and those students that would find that rewarding do not have the familiarity of this type of career path.

Dealerships are now reliant on the Community Colleges and vocational schools to bring these students in and give them direction.

Our industry is in need of more technicians and programs like the T-Ten program offer an education that is better and less money than UTI schools and vet out the students for the dealerships to maintain a healthy relationship to funnel qualified candidates.

I am not knocking UTI, but over the last 10-15 years, programs like UTI seem to accept anyone that will apply without vetting them, just to allow them to enroll and make money off of them.

I have hired the majority of all T-Ten students that have interned with me due to the quality of student, quality of education due to the vetting process.

We have turned down or terminated most UTI students as the quality is not there.

Please assist our local programs to build a rewarding career in the automotive industry.

The Best,

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